

Howard Dyment

Sole practitioner
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"I have used TitlePLUS since it was released in 1997, not only because of its tremendous benefits to my clients but for the cost and time savings it has brought to my real estate practice. TitlePLUS took very little time to learn and even less to use. Its real benefit to my practice is the 'checklist' approach it takes. I know when I use it, everything related to that transaction has been carried out. Nothing has been forgotten.

"Moving TitlePLUS to the Web has made this even better, easier and quicker, reducing the application time to mere minutes with no learning curve: Now I carry out my title search through Teraview®, export the search as a text file and then – on the TitlePLUS Web site – click 'import' and it is all there. The legal descriptions, the PIN number etc. are all automatically imported into the correct fields of my online TitlePLUS application. My fastest time using the old desktop application was about nine minutes, but now, with a high-speed Internet connection (which I think is a must), I've got it down to four minutes, start to finish.



"Another advantage of the TitlePLUS Web application is the fact that nothing resides on my desktop. TitlePLUS holds all the information, so if my system crashes, I know I won't lose a single piece of information. As this is a Web

application, TitlePLUS now never 'closes' and I do not have to confine my application time to business hours, but can file applications 24 hours a day, 7 days a week. The entire product is ...phenomenal."

service provider. Our goal is to provide lawyers with Web-based access to a real estate practice management and document production system that coordinates various aspects of their real estate transaction – including TitlePLUS title insurance applications – online." TitlePLUS has been moving in this direction for the past two years, rolling out a number of Web-based products targeted at specific types of real estate transactions (see sidebar and the October 2002 issue of *LAWPRO* magazine).

The move to the Web also opens the door to a continued introduction of TitlePLUS across Canada, adds Waters: In addition to Ontario, TitlePLUS is now available in Atlantic Canada, Manitoba and Alberta.*

TitlePLUS will be available at titleplus.lawyerdonedeal.com through the LawyerDoneDeal.com portal. LawyerDoneDeal.com is owned by LawyerDoneDeal Corp. (LDD), which is affiliated with CAKEsoft Inc.

OTHER WEB-BASED SERVICES FROM TITLEPLUS

Over the last 18 months, TitlePLUS has launched several new Web-based initiatives designed to make it fast, easy and economical for lawyers to use TitlePLUS and the Web as mainstays of their real estate practices:

- **LawyerMortgage** enables lawyers to apply for title insurance coverage for most mortgage/refinance transactions;
- **GoodMortgage** provides online access to title insurance and document production for mortgage transactions involving specific financial institutions; and
- **NewHome** is a title insurance Web site for lawyers associated with qualifying projects in the new home/condominium markets.

*In Alberta, TitlePLUS is available from Phoenix Insurance Group Edmonton Inc., at 780-482-6936 or 1-800-563-5325.